



December 26, 2002

Mr. Ormond T. Galvin  
President  
ORM Consulting, Inc.  
3700 NW Marshall Dr.  
Corvallis, OR 97330

Dear Norm:

*Inc* Magazine has recognized Inspiration Software, Inc. as 310th on the 2002 Inc 500 list of the fastest growing private companies in the US.

The purpose of this letter is to personally thank you for the dedication, hard work, and professional guidance you have provided to our sales organization over the past 5 years.

During the time you have been coaching our sales staff, Inspiration Software has increased annual revenues from approximately \$3 million to now over \$17 million. In addition, we have grown our sales staff from 4 people to over 18, while only turning over 1 sales position.

Norm, I realize you know how much the salespeople appreciate your monthly one-on-one sales coaching. Having recently been recognized by *Inc* Magazine, I wanted to also let you know how much the senior management team at Inspiration Software appreciates your efforts.

Please allow me the pleasure of continuing to support your efforts in helping all of us at Inspiration Software.

Sincerely yours,

A handwritten signature in black ink that reads "Donald Helfgott". The signature is written in a cursive, flowing style.

Donald Helfgott  
CEO and Co-founder